

May 2013

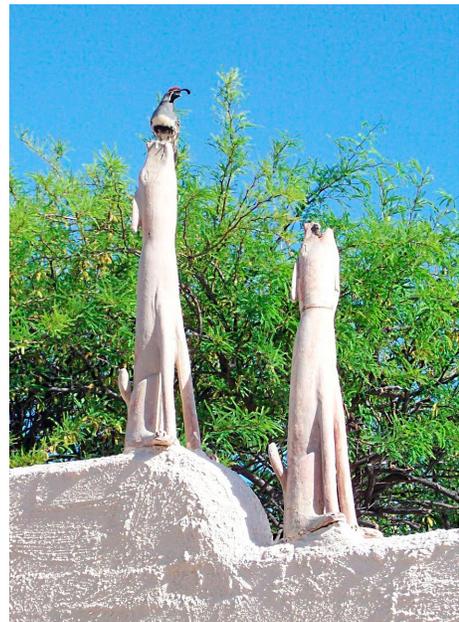
## The State of Green Valley Real Estate

The Periodico once again called on Lonnie Borgmann to get an update on Green Valley's real estate market (last reported on in September 2012). Owner/broker of the Borgmann Real Estate Group and an Esperanza Estates resident, he has more than 25 years in the business and has been a real estate broker in the Green Valley area since 2000.

According to Lonnie, there are currently 851 homes on the market in Green Valley, Sahuarita, Quail Creek, and Tubac. These include 60 pending contracts (which means all contingencies are removed and the seller is not taking back-up offers) and 131 active-contingent (meaning that there is a contingency for financing, etc. and sellers are taking back-up offers on the home).

*Continued on page 5*

### May Photo of the Month Congratulations to Bill Eads!



*Bill Eads (Nueva) is our May winner, for this shot of a quail perched on top of a coyote statue. In June, we'll publish all the monthly winners (October thru May) and ask you to vote for Photo of the Year, to be announced in September.*



Periodico  
de Esperanza

## Palm Tree Notice from the Board

This notice is from the Board to all homeowners with tall palm trees on their property:

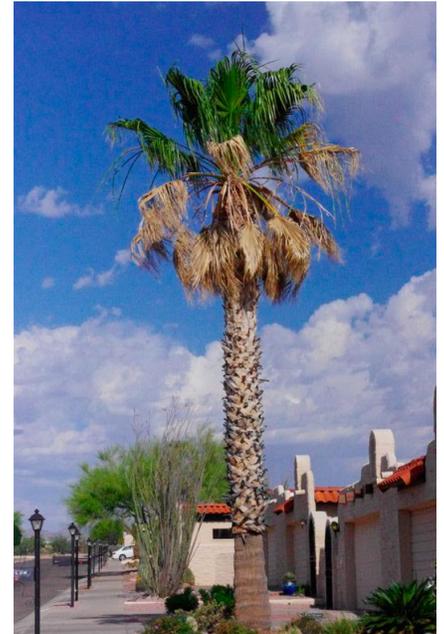
We have had fires in untrimmed palms more than once, and such a fire poses a serious danger of igniting homes by falling on rooftops. Trimming these palms is a critical issue due to the fact they are lightning magnets, and every year in Green Valley there are fires caused by lightning striking untrimmed palms. If one of these fell on a roof in here, it could burn out the entire 4 or 5 houses in the row. There is a real possibility of jeopardy to life and property.

***The trimming should not take place until June 1, but absolutely needs to be done by June 30.***

The HOA absolutely requires this to be done as a safety issue, and if owners refuse, or neglect it, then the HOA will be forced to do it and will assess the homeowner at cost plus a 50% surcharge. Your cooperation in this matter will be appreciated and it is in the best interest of both you and your neighbors to arrange for the necessary trimming.

The HOA uses the Monstrosity Tree Service because they do a good job at a competitive price; however, owners can use anyone they please.

You can contact Monstrosity Tree Service at: (520) 230-7131 or (520) 625-TREE. Monstrosity can do the trimming even if owners are not in residence. They will also generally give owners the same rate they charge the HOA--a discount from their normal charge--if the work is done while they are in the neighborhood trimming EE common area trees.



## Board Meetings

June 17

No meetings in  
July & August

Meetings resume on  
Sept. 16

Board member list &  
meeting minutes available  
at <http://esperanzaestates.net>



## Show your pride in EE

The EE Gardeners are selling these license plates for \$10.00 each. A great way to show your pride in EE wherever you go. To order a plate, contact Bill Berdine at [whberdine@roadrunner.com](mailto:whberdine@roadrunner.com) or 344-7301.

## EE Name Badges Available

Name badges for Ramada gatherings are available for \$6.00 each. If you would like to order a badge, contact Melodye Cooke: 399-0455 or [melodye1@cox.net](mailto:melodye1@cox.net).

Esperanza Estates  
Homeowners Association  
P.O. Box 181  
Green Valley, AZ 85622-0181

# Green Valley Council Activities for March

By Joe McCalpin

Several things have happened at GVC that are of significance to EE residents. First and foremost is that the IRS has at long last granted GVC their 501c(4) status. The significance of this action is that GVC can receive grants from civic minded institutions like the mines and FICO for part of their funding. After the dues increase this past year two HOA's left GVC, one of these slugs has returned.

Speaking of the mines, Freeport McMoran sent a team of folks to talk about the sulfur plume issue affecting some of the wells in Green Valley and the dust issue. The wells that were drilled recently are designed to handle the sulfur. You may have read the article in the Green Valley News about dust from the mine dumps; it turns out that the prevailing winds send that dust to Tucson and our dust is plain old garden variety desert dust from Santa Cruz County. Of particular note, the Sierrita Operation has a 24-hour information line to answer your questions about the mine to our immediate west. The number is 393-4426.

Supervisor Carroll held a Town Hall last week along with County Administrator Huckleberry. The primary purpose of the meeting was to address the 2014 budget for Pima County. During the meeting the Administrator suggested that there was a problem with the streets and roads in Pima County (gasp). I had asked him last year in an email to tell us the dimension of the problem. I have also asked Mr. Carroll for that same information. This time Mr. Huckleberry provided a number, sort of, speaking quickly the number \$200 plus million. We at least know what we are up against and it looks like the politicians and bureaucrats have decided to move the problem from the "Its too hard don't bother me" folder to the top of the to do list. Mr. Huckleberry listed several ways to address the problem starting with getting the Federal HURF dollars from the legislature and into road maintenance where it belongs. While this seems like a good idea (and it is) remember, the folks in the legislature are the same people who think guns in bars is a good idea and they want to use specie as money. In all fairness Mr. Huckleberry listed some real ideas on how to raise the revenue.

Fasten your seat belts, at the Board of Reps meeting, Supervisor Carroll actually called for an increase in the gasoline tax. A good idea until you realize that the legislature administers the funds (reference the second to last sentence in the paragraph above). Also of note, an increase in the gas tax is a state tax and not on the Supervisor's watch.

I sent a copy of the Executive Summary of the Administrator's budget report to the webmaster for posting on the website. It makes interesting reading.

## Enhancement Team Report

By Barb McCalpin

Enhancement activities have definitely slowed, but not quite to a complete stop. We are currently collecting articles for our next Ramada Sale. If you have items to donate, please call Kraylen Miholer (393-8133), Bev Hebib (648-1338) or Barb McCalpin (867-8067). During the summer months, if you would like to check out any of our "loner" items (baby equipment, folding tables, lawn chairs, moving dollies), call Barb McCalpin (867-8067) or Geri Lindberg (777-4972).

In the next few weeks, we will be adding a wind screen to cover the opening at the north end of the ramada kitchen area. That should help keep our volunteer cooks and kitchen workers more comfortable in the future. We do appreciate their efforts! We have several other projects in mind for the summer...more on those next month.

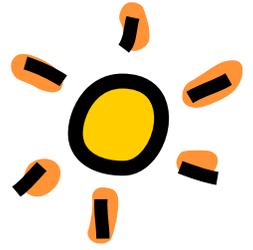
# Upcoming Events

## Margaritas at the Ramada

Wed., June 19th • 4:00

Hosted by the Cookes & Millers

Join your neighbors for a refreshing break!  
Margaritas are free, but attendees are asked  
to bring an appetizer to share.



## Independence Day Party

Thurs., July 4th • 4:30

Sunset Ramada

\$6.00 per person



Includes grilled sausages with onions and peppers, potato salad,  
and baked beans. Wine, beer, sodas, water and mixers will be  
provided.

Monthly Coffee Klatches  
at the Ramada will resume in the fall.

## Around Esperanza

Right: Agaves-R-Us — Dick Carver and  
Cynthia Surprise transport donated aga-  
ves to Palo Verde del Norte Park.

Below: Craig Surprise and Ken Adler  
install tiles on the tennis/  
pickleball court restroom roof.



## GV Real Estate

*Continued from page 1*

Comparing the period, January 1 to May 17, 2013 has had about half the closed transactions (499) versus 2012 (1,062). During April 2013 there were 82 closed, with an average selling price of \$178,902, 161 days on market, versus April 2012, with 118 closed, an average selling price of \$149,739 and 177 days on market.

In Esperanza Estates, there are 13 homes on the market with MLS, and one pending contact, as of this writing. During the period January 1, 2012 to May 17, 2012, we closed 13 homes, with an average selling price of \$121,969 and 135 average days on the market. For the same period in 2013, we closed 7 homes, average selling price \$133,571, and 185 days on market. The average sold per-square-foot price was \$87.35 this year, compared to \$79.53 in 2012.

"This is an average," Lonnie said, "but if you are considering what your home is worth, remember: two identical homes could have much different amenities such as granite, stainless steel appliances, views, and so on. The sold per-square-foot is just one factor in arriving at a value for your home." He added that the above data does not take into consideration any home sold by owner.

Tucson residential sales are up approx 44% and Sahuarita is up 22%, but Green Valley still is a buyer's market, Lonnie explained. "There are a lot of foreclosures and bank-owned properties in Green Valley, which brings the values down a lot, but investors have bought a lot of the lower priced homes in Tucson and Sahuarita. We still have a lot of customers looking at homes and the best buys are in Esperanza Estates.

"The United States is certainly in a turmoil right now. On the plus side, the stock market has risen quickly and widespread profits are being made. Some of this is bound to hit the real estate market. New home sales numbers and in some areas resale homes sales are climbing, but it is important to see who is buying these properties. There are a lot of foreigners from Canada, Australia, China and other countries that are jumping in on the market. Many are buying 10-12 properties at a time. I am one of those people who believe this could come back and haunt us. If we get another spike in the real estate market, those homes will hit the market and burst another bubble. I do not believe that time will come soon though. If we can get a gradual up tick in sales, we should see some of that come to Green Valley. Part time residents will finally get their homes sold there and invest in larger homes for their permanent dwellings."

Lonnie added that it has been interesting to see so many Esperanza residents moving up to larger homes, looking to live here permanently and remain in Esperanza Estates. "And why not? This is the time to buy. What money may be lost on their other home, equity will be gained by buying here at a lower price. And don't be fooled by the dry heat summers. I have had great luck selling homes during the off-season. Buyers will buy when the time is right for them, regardless of national marketing concerns."

# Cinco de Mayo



# Plant of the Month: Pomegranate Tree

By Cynthia Surprise

Pomegranates have been cherished for centuries for their beauty, flavor, color, and health benefits. Native to the dry regions of the world, pomegranate trees (*Punica granatum*) do not require the same amount of water as other fruit trees and grow well in semi-arid temperate zones like Arizona.

There are benefits to planting pomegranate trees. They provide tasty fruit with disease-fighting antioxidants, and provide interest in desert landscapes for much of the year. In the spring, they produce orange or reddish-orange trumpet blossoms that attract hummingbirds, and round red fruits decorate the trees like Christmas ornaments from as early as August to as late as January. When temperatures turn cool in the autumn, the leaves change color, adding golden yellow to the fall palette.

Pomegranate trees more closely resemble shrubs than trees. At maturity they are usually 6 to 12 feet tall. They can easily be trained to make a spectacular espaliered plant against a wall. Pomegranate plants are deciduous, require full sun and tolerate alkaline soils. Although they are relatively drought tolerant, you should irrigate them similar to other fruit trees for optimum fruit quality. Prune pomegranate trees in the winter when they are dormant.



Mature fruits are 2 to 5 inches in diameter and have purple to reddish skin (some varieties are pink). The fruits resemble apples but are actually berries and ripen between August and September. Inside the tough outer skin are hundreds of seeds, each surrounded by a membrane that encloses a juicy pulp: this is the edible portion of the plant. They can be eaten fresh. The juice is somewhat tart and the seed has a slight nutty flavor. Pomegranates are often juiced and can be used to make jelly.

## Welcome New Owners

*Bonnie Risius, Dawn Rosvold, & Vickien Hart  
811 Calle Del Regalo*



## In Memoriam

*Carollee Robertson  
821 Circulo Napa  
May 2, 2013*

*Mary Townsend  
Former resident  
with her husband Chuck  
738 Calle del Ensalmo  
May 2, 2013*

# Mr. Mini and Me

By Craig Surprise

Mr. Mini and I have turned quite a few heads as we've been tooling around EE this year. The first thing most people say when they see us go by is: "Look, there's no driver in that car!" Then they realize there really is, but he's sitting on the wrong side of the car, although it's actually the right side.



So for all of you who are curious about Mr. Mini and how he got to Esperanza, here are some answers to the questions I frequently get.

Q: What is it?

A: It's a delivery-van model manufactured in 1969 by British Leland Corporation (formerly British Motors Corporation). It's predecessors were the Austin Mini and the Morris Mini-Minor. In 1969, the Mini became a stand-alone brand. It's the predecessor of the "new Mini," made since 2001 by BMW, following their purchase of the Rover Group from British Leyland. The hood logo is that of British Leyland.



Q: How long have you had the car?

A: About 10 years, but it's been in storage in our barn in Massachusetts for most of that time.

Q: How did you get it?

A: I found it on the Internet and bought it from the U.K. dealer who built all of the Minis used in the "Mr. Bean" movies. I had it shipped by boat to a port in New Jersey and brought to Massachusetts on a truck.

Q: Did you drive it out here from Massachusetts?

A: No! It rode in comfort on an 85 foot long enclosed car carrier that was driven by a guy who was 6'6" tall and weighed well over 200 pounds. And he fit into it to drive it in and out of the carrier!

Q: What kind of engine does it have?

A: It's water cooled with 4 inline cylinders of 850 cc displacement; it's mounted sideways in the engine compartment and fitted with a 4-speed manual, syncromesh transmission (which first appeared in 1969), and a hydraulic clutch. It has front wheel drive, so it was very state-of-the-art back in 1969.

Q: How fast will it go?"

A: I've driven it up to 100 on I-19 (that is kilometers-per-hour of course--equivalent to 60 mph) between Esperanza Blvd and Continental on my way to the auto parts store. Before going faster than that, I'd want to get the wheels aligned and balanced, as it was getting a little wiggly at that speed. The 60's vintage Mini Coopers, with 50% bigger engines, were reportedly capable of 105 mph and that was on their original 8" wheels.

Q: What kind of gas mileage does it get?"

A: I haven't got a clue! Some day I'll get around to measuring it, but as my daily transport for frequent trips to Ace Hardware and around EE, it surely gets better mileage than our real car, but probably much worse mileage than a golf cart. Then again, I can easily get up to the speed limit on every road in Green Valley, so there's a benefit to having it over a golf cart. Besides, it has a heater (although there's no air-conditioner).

# Bienvenidos

Please join us in welcoming **Larry and Patty Paige** (Ensalmo) to Esperanza Estates.

Native Minnesotans, Larry and Patty have lived in many different places. For a time, Patty lived in Phoenix and near Tucson.

Larry is currently a bridge inspector, and says he plans to retire when his project is completed. Until then he will only be able to make brief visits to Green Valley. He says that owning a home in EE is a great incentive to retire.

Patty plans to spend most of this summer in EE and doesn't think she will mind the heat. After that, she is committed to taking care of her grandchild for about one and a half years. So, although we may not see the Paiges much for a while, we believe they will become active in our community when they can spend more time here.

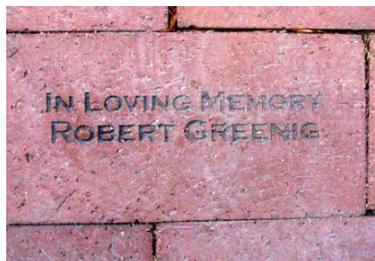
Both Patty and Larry like playing golf, and have been sampling some of the courses in the area. Larry also enjoys fishing and Patty plays tennis. She might try pickleball.

They both are interested in learning about gardening in the southwest, and especially how to care for the plants they have in their yard. Their yard has a unique feature: a large, rectangular sunken area surrounded with brick. They would love to find out how this area was used in the past, but so far, have not found anyone who knows its origin.

The Paiges learned about Green Valley during a chance conversation with a woman from the area. Patty went home and did some researched, which led to renting in the Villas last winter. Like many other EE homeowners who lived in the Villas, Patty enjoyed walking through EE. In December, she was scoping out the EE homes for sale, and happened to stop to chat with Cynthia Surprise, who was decorating her lamp post, and Joan Moreaux. They told Patty all about why they love EE, and the rest is history.

## Commemorative Bricks

*Is there a friend or loved one you would like to honor or commemorate with an inscribed brick at the EE Ramada? Bricks are available for \$50 (including installation) by calling Tom Cooke, 399-0455.*



*Pet plaques (on the post at the southwest side of the ramada) are also available from Geri Lindberg for \$25.*



## Reminder: Don't Leave Your Dog in the Car!

The high temperatures of summer are already upon us. Leaving your dog in the car while you shop or run errands — even for just a few minutes or if you park in the shade — can put your pet at risk for heatstroke and death.

The Pima County Sheriff will be on the lookout for animals left alone in cars, as well as respond to reports from others who notice this situation, and you will be ticketed!

## Esperanza's Cool Cats

Last June, the Periodico featured the dogs of EE, and now the cats are demanding equal time. These friendly felines aren't as well known in the neighborhood since they don't take their owners on daily walks, but their winning personalities give their humans a great deal of joy.

### Hannibal

**Owners: Dean and Mary Hess**

Hannibal has a reputation for being aloof and antisocial. But to know him is to love him. He learned to play the piano sitting tall on the bench and using both paws. The few outsiders he allowed to hear him play were astounded. Apparently, he liked the vibrations of the spinet, because when Dean and Mary got their electric piano he quit playing.

He is called Hannibal the Conqueror, because he single-pawedly overcame Dean's intense dislike of felines.

Two seasons ago he authored the Hess's Christmas letter, and immediately generated a cult like following of fans begging for more. His favorite epithet is "what the furrball is going on around here?"



### Schwartz

**Owners: Tom and Melody Cooke**

Schwartz is a three-year old domestic shorthair (Tom calls this an "alley cat"), who joined the Cooke-household this past winter after spending the last two years at the Animal League awaiting adoption. Schwartz had a tough life before the Cookes rescued him, having reportedly been thrown from a moving auto and sustaining serious injuries.



Schwartz's other name at the Cooke house is "His Nibs," a title for someone who is a bit pompous, and self-impressed. Schwartz went from a shelter situation where he lived with about 140 other cats, to a home where he now has two servants of his own, and he has taken over the house totally.

Schwartz enjoys getting up early and chasing his tail on Tom and Melodye's bed at about 4:00 a.m. The balance of the day is spent cat-napping and watching the birds outside the windows. What a life!

### Gracie

**Owners: Jim and Lorna Kitchak**

*(Editor's note: A very clever cat with a mind of her own, Gracie clawed up the bio her owners gave us and submitted her own.)*



Mature lady DSH Gray/Black Tiger looking for a good time in EE. I don't get out very often, but I do enjoy my time in bed. I have plenty of Air Miles traveling to my Wisconsin digs, but would like a serious long-term relationship with a mature Arizona cat. Must be educated, sophisticated, and willing to listen to my squeaky voice. I'm not into toys, but I'm very sociable and will do anything for some petting. If you want to get to know me, call or Skype Gracie Kitchak.

*Continued on next page*

## Zeta-Catalina

**Owners: Paul and Becky McCreary**

Hi, I'm Zeta-Catalina. I live with my human parents, Paul and Becky McCreary, on Placita Nueva and I'm an only pet.

They adopted me in June 2009 from the Montrose, Colorado Animal Shelter; people there figured I was about eight months old. I reached out of the cage and grabbed Becky's arm—I'm a charmer that way.

I love people, balls (especially noisy ones), watching birds, and I'm a talker. I really love yarn—I can do some very intricate artwork in no time—around chair legs, under furniture, etc.

I'm lucky to live in two wonderful places: Esperanza Estates for eight months and in the high mountains of Ouray, Colorado during the summer. And since I'm not allowed outside, I look forward to meeting some other EE feline friends via the Periodico.



## Punkin

**Owner: Mary Beth Wallace**

Punkin is the very sociable four-year old calico who adopted Mary Beth last December. When Mary Beth visited the Animal League to view the available cats, Punkin spotted her and immediately ran over to claim her as her new human. The second time Mary Beth came back, Punkin was right there waiting to go home with her.

Living with Mary Beth suits Punkin just fine. As an only cat, she commands Mary Beth's full attention and doesn't have to put up with any annoying dogs as she did in her first home.

Punkin is very vocal, enjoys running up and down the hallway, and is happy to wake Mary Beth up every morning by poking her ear. Punkin enjoys taking naps in the back of the car, so Mary Beth makes sure she leaves the window open so she can leap in.

## Bindi and Snoop

**Owners: Denise and Henry Roessle**

Bindi Sue here. I was named after Steve Irwin's daughter (who, if you didn't know, named her after his favorite crocodile and his dog) because everyone who sees me proclaims, "What a beauty!!!" I was adopted by my humans in 2000 and had a loving big brother, Easy — who moved here with me from California — until he passed away in 2006. My mom and dad thought I was lonely and needed a new brother and, despite my protests, brought home a crazy black kitten from a Santa Cruz Humane Society foster home in GV. They call him Snoop Dawg. I call him a pain in my tail.



He has tortured me from the get-go — hides around corners and jumps out at me, uses my personal litter box, and tries to steal my food. Plus he has a wussy little voice, which annoys the heck out of me. He thinks he will eventually be king of the house, but so far I have retained my place as queen, and I have no intentions of giving up my crown.

I love catnip, cuddling and cleaning my mom's hands and arms. My idiot brother likes sitting on computer keyboards, scratching the furniture, and chewing on houseplants.

# Saltillo

By Cynthia Surprise

With its rich, warm, old world beauty, saltillo tile is the quintessential southwest flooring. But it isn't for everyone.

If you are considering installing it or purchased a home that has it, here's some information I uncovered before using it in my new EE home.

True saltillo tiles are hand made so they are not flat or perfectly square. Because of this, they are more labor-intensive to install than ceramic tile. Cutting and grouting require more time and saltillo must be laid "by eye" rather than grid lines. Hiring someone with experience installing saltillo is an absolute must. This may translate to higher installation costs even though the tiles are relatively inexpensive to purchase.

The colors in saltillo tiles are varying hues of reds, yellows and oranges depending on the raw tile's placement among other tiles in the kiln when they are fired. The lot you buy will contain a mix. You can also buy some that are specially colored a darker brown.

Saltillo tiles aren't fired at high temperatures. Instead, they are left to bake outside in the Mexican sun. While they are out there, an animal may run through them leaving tracks in the surface. This is apparently desired by many. At least it's amusing.

You'll have to decide if you want "regular" or "super." Super is not superior. It simply means that the tiles were stamped with a mold during the drying phase, which rounds off the edges and removes many surface imperfections. It's the choice if you want a uniform, flat look. We chose regular saltillo for a more authentic, handcrafted, antiquated look.

We heard stories about the nightmare of maintaining saltillo tile. Their one big downside is that they have no glaze on the surface, which allows deep penetration of soil and scratching. They must be sealed properly to prevent this from happening. Our floors were sealed once before being grouted and once after by our expert tiler, Miguel Lopez. We know that the topcoat sealer will wear in high traffic areas, and we will have to replenish it periodically.



Some people have used wax on their tiles. In that case, the entire floor must be stripped to the bare saltillo and then completely resealed. This makes for a lot of work.

We are delighted with how our floors look, and appreciate the advice we received from our friends and neighbors in EE who have experience with saltillo. If you're considering it for your home, we'd be happy to show you how ours turned out.

# Confessions of a White Elephant Shopaholic: How Can You Go Wrong for 50 Cents

By Anonymous

I admit it. You can find me at the White Elephant almost every day, and no 12 step program will change me. I'm not alone among EE residents either.

It was one of the first things neighbors told us about when we came to EE. "You know about the White Elephant, don't you," they asked in almost hushed, confidential tones as if they didn't want to be caught disclosing a secret. "You can practically furnish you entire house there for almost nothing."

What is it about the White Elephant that makes it so revered and attracts so many daily shoppers like me and all you other EE residents I see there on my morning visits? The answer is a bit more complex than you might think.

Partly, it's the thrill of the hunt – you never know what treasure you'll find. Over the years, I've bought some real gems at rock bottom prices.

That's another factor – stuff is very inexpensive, although some long-time White Elephant patrons say prices are much higher than they were just a few years ago. Where else could you buy an underwater camera housing for \$10 (sold on eBay for \$70), a handmade quilt for \$40 (valued at several hundred dollars), a wedding gown for \$3, or a solid teak desk for \$40. One man I met in line said he paid \$65 for a full-length leopard coat with a famous New York label valued at over \$5,000.

But there's more to it than great bargains. A visit to the White Elephant can be a trip down memory lane. I once met an elderly man who was gazing fondly at a vintage camp cooking set. His voice cracked and there were tears in his eyes as he held it and murmured "I had one just like this when I was a Boy Scout." The price tag said \$1.00, but clearly to him it was priceless.

Another unique aspect of this store – it can be a communal shopping adventure. As you proudly walk to the checkout line clutching a particularly wonderful item, you are greeted with accolades from other shoppers and volunteers. "Wow, where did you find that?" "Gorgeous!" "The find of the day!" You almost feel you should take a bow for being such a savvy shopper.



The White Elephant is more than a place to shop. It's a social experience. Waiting in line for the doors to open, you can't help chatting with other eager shoppers. Many have fascinating stories to tell. When you see the same people every morning a certain comraderie develops, and you learn a lot about their lives in the few brief minute you spend with them in line. But when the doors open, conversation stops and you get right to the serious business of shopping.

A few weeks ago, I was quite surprised when one of the volunteers greeted me and mentioned he had seen me in

*Continued on next page*

a group photo in the *Green Valley News*. A few days later, I didn't arrive until about 11:00, and was amused when a volunteer said "Late today, huh?" I guess I'm now officially "a regular."

**Tips for shopping at the White Elephant:**

- If you can't identify what it is, you don't need it. But, of course, if it catches your fancy and it's only 50 cents, why not? The simple answer is that after a while you start accumulating a bunch of items you never use. Not to worry though. The White Elephant has a unique return policy – you can just donate the unwanted item back.
- Think "outside the box." Just because it's labeled a shower curtain doesn't mean it can't be transformed into a table cloth or a pillow cover if you happen to love the fabric. The other day I ran into EE resident Ole McLaughlin who was buying a very attractive pottery chandelier. I mentioned I had looked at it earlier but didn't need a chandelier. Well, as it turns out, neither did Ole. She intended to convert it into a flower pot. See, that's creative thinking.
- Learn to "power shop." Those first ten minutes are crucial to finding your treasure. Be focused on what you want and go directly to that department. Looking for a bedspread? Don't meander through furniture first or you'll see the bedspread of your dreams going out the front door on the arm of another shopper. Grab anything you may want and put it in your basket. You can weed out what you don't want later.
- If you can't get there by 9:00, wait until after 10:00 when they typically bring out other items that have just arrived.
- If you see someone carrying around an item you really want, unobtrusively follow them around in case they put it down. Then pounce on it before someone else does.
- If you find something too big to carry around, stake your claim to it by holding on to it until a volunteer comes by. Or ask a passerby to go find a volunteer while you guard the item. Most White Elephant shoppers will understand the situation and will be happy to help you out.
- Need time to make a decision on a large item? A volunteer can put a 30 minute "hold" on the item while you decide if you want to buy it.
- Develop a White Elephant shopper network. A well known EE White Elephant shopper has been know to text photos to friends if she finds an item that would be perfect for them.
- Repeat this mantra while shopping, "how can you go wrong for fifty cents?"

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# Who Ya Gonna Call?

## IF YOU...

Want to make architectural changes to your property: Jim Lindberg, 777-4972

Notice common areas that need attention: Dean Hess, 398-4829

Have questions about EE HOA finances: Joan Moreaux, 648-7515

Have questions about the pool, tennis/pickleball courts or ramada: Tom Cooke, 399-0455

Need a light bulb for your lamp post: Tom Cooke, 399-0455; Dean Hess, 398-4829;  
or Joe McCalpin, 867-8067

Need help dealing with a neighbor: Stacie Meyer, 344-7301

Notice suspicious activity or something is awry at a neighbor's home: Mary Beth Wallace, 399-0299

Need to make changes to your emergency contact information:

Mary Beth Wallace, 399-0299 or your Neighborhood Watch block captain

Want to place an ad in the Periodico: Denise Roessle, 399-3312

Need delivery of the Periodico: Denise Roessle, 399-3312

Want to volunteer for a committee:

Neighborhood Watch — Mary Beth Wallace 399-0299

Hospitality — Scottie Blum, 399-0955

Enhancement — Barb McCalpin 867-8067

Bienvenidos — Barb McCalpin 867-8067

Periodico (to write or suggest an article) — Cynthia Surprise, 857-209-1978

EE Gardeners — Bill Berdine, 344-7301

Arts Club — Kevin Welsh, 231-838-6851



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**Call Joe Vitello**  
**Res.: (520) 625-1404**  
**Cell: (520) 241-9525**  
**Email: vitellom@cox.net**

## Periodico Staff & Advertising

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*\*To receive your Periodico electronically (and/or the Monday Morning Memo), please send your email address to Craig Surprise at ee-webmaster@msn.com.*

Are you a business owner? The Periodico is an excellent way to promote yourself to your neighbors! Have you done business with a company that provided reliable, high quality service? Ask them to consider placing an ad in the Periodico.

### RATES:

	3 months	6 months	10 months
Full Page	\$140	\$270	\$440
1/2 Page	\$80	\$150	\$235
1/4 Page	\$50	\$90	\$140
Bus. Card	\$40	\$70	\$90

*The EE HOA Board of Directors, Committee Chairs, Periodico staff, and other personnel are not responsible for the business credentials of those that advertise in the Periodico. It is the responsibility of each homeowner interested in a service to verify credentials and see referrals.*

For additional information, contact:

Denise Roessle, 399-3312, droessle@mac.com

## Help us reach everyone in EE...

Do you have a neighbor who isn't receiving the Periodico because they don't have a computer? Please let us know — Denise Roessle, 399-3312, droessle@mac.com — and we will add them to our delivery list. Or offer to pick up a copy for them at the Ramada.

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